

Trade Market Investigation

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Trade Market 9 segments for real estate management

- 1. Operation of facilities management office, commercial and industrial Real Estate
- 2. State Property and Land Management
- 3. Immovable Property Development
- 4. Realtors
- 5. Banking segment
- 6. Territorial planning.
- 7. Immovable Property Formation
- 8. Land Administration (Cadastre, Right Registration, Mass Appraisal)
- 9. Property Valuation

1. Operation of facilities management office, commercial and industrial Real Estate

- Belarus: 100 000 joint houses (850 Partnership for condominium management (Minsk-478), 500 state communale housing operating office (Minsk– 128). 4,5 M. sq.m.
- Trade Market for facilities managers – 7000 specialists
- Sharp deficit
- Need for university issue - 350 persons per year

2.State Property and Land Management

- State Committee for Property, Local Governements, Fund of State Property
- Market - 1250 specialists
- Needs for University issue - 62 persons per year

3. Developers

- New market sector
- Approximately trade market – 200 specialists.
- Need for University issue - 10 persons per year

4. Realtors

- 90 state and private companies
- Verification and validation - Ministry of Justice (Estate Agent/Realtors).
- Market - 800 specialists
- Needs for University issue - 40 persons per year

5. Banking segment

- Belarus: 36 banks
- Market - 400 specialist in mortgage brokers and property management.
- Needs in University issue – 20 persons per year

6. Territorial planning

- Ministry for architecture and construction, State Committee for property
- Trade Market – 215 specialists
- Needs in University issue – 10 persons per year

7. Immovable Property Formation (surveyors)

- 9 state and more than 100 private companies
- Trade Market - 2700 specialists
- Needs in University issue – 135 persons per year

8. Land Administration (Cadastral, Right Registration, Mass Appraisal)

- State companies
- National Cadastral agency and regional offices
- Trade Market - 4300 specialists (mass appraisals, registrars, technical Inventory engineers)
- Needs for University issue – 215 persons per year

9. Property Valuers

- Verification and validation - State Committee for Property
- Special Registry - 575 valuers
- Needs for University issue – 28 persons per year

Thanks for attention